HARN ENGINEERING SOLUTIONS PUBLIC COMPANY LIMITED

REVIEW REPORT AND INTERIM FINANCIAL INFORMATION FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

AUDITOR'S REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

To The Shareholders and Board of Directors of

Harn Engineering Solutions Public Company Limited

I have reviewed the accompanying statement of financial position of Harn Engineering Solutions Public Company Limited as at March 31, 2018 and the related statement of comprehensive income, changes in shareholders' equity and cash flows for the three-month period then ended and selected explanatory notes. Management is responsible for the preparation and presentation of this interim financial information in accordance with the accounting standards No. 34 "Interim Financial Reporting". My responsibility is to express a conclusion on this interim financial information based on my review.

SCOPE OF REVIEW

I conducted my review in accordance with auditing standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

CONCLUSION

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with the accounting standards No. 34 "Interim Financial Reporting".

(Mr. Thanawut Piboonsawat) Certified Public Accountant Registration No. 6699

Dharmniti Auditing Company Limited Bangkok, Thailand May 10, 2018

HARN ENGINEERING SOLUTIONS PUBLIC COMPANY LIMITED STATEMENT OF FINANCIAL POSITION

AS AT MARCH 31, 2018

ASSETS

		Thousand Baht		
		As at March	As at December	
	Note	31, 2018	31, 2017	
CURRENT ASSETS				
Cash and cash equivalents		26,414	41,956	
Temporary investments	5	277,965	199,119	
Trade and other receivables	6	284,472	274,841	
Current portion of finance lease receivables	7	7,420	8,783	
Unbilled receivables		7,540	11,877	
Inventories	8	264,775	291,266	
Other current assets		2,322	910	
TOTAL CURRENT ASSETS		870,908	828,752	
NON-CURRENT ASSETS				
General investment		242	242	
Long-term finance lease receivables	7	9,146	10,473	
Property and equipment	9	147,386	150,468	
Goodwill	10	334,672	334,672	
Customer relationship	11	84,408	88,082	
Intangible assets	12	26,509	27,301	
Other non-current assets		18,394	17,352	
TOTAL NON-CURRENT ASSETS		620,757	628,590	
TOTAL ASSETS		1,491,665	1,457,342	
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HARN ENGINEERING SOLUTIONS PUBLIC COMPANY LIMITED STATEMENT OF FINANCIAL POSITION (CONT.) AS AT MARCH 31, 2018

LIABILITIES AND SHAREHOLDERS' EQUITY

		Thousand Baht	
		As at March	As at December
	Note	31, 2018	31, 2017
CURRENT LIABILITIES			
Trade and other payables	13	172,060	174,475
Income tax payable		24,941	17,474
Short-term provisions		51	-
Other current liabilities		6,684	5,817
TOTAL CURRENT LIABILITIES		203,736	197,766
NON-CURRENT LIABILITIES			
Deferred tax liabilities		11,664	13,455
Employee's benefit obligations		15,341	14,898
Other non-current liabilities		17,641	16,547
TOTAL NON-CURRENT LIABILITIES		44,646	44,900
TOTAL LIABILITIES		248,382	242,666

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HARN ENGINEERING SOLUTIONS PUBLIC COMPANY LIMITED STATEMENT OF FINANCIAL POSITION (CONT.) AS AT MARCH 31, 2018

LIABILITIES AND SHAREHOLDERS' EQUITY (CONT.)

	Thousand Baht	
	As at March	As at December
Note	31, 2018	31, 2017
SHAREHOLDERS' EQUITY		
Share capital		
Authorized share capital		
584,500,000 ordinary shares of Baht 0.50 each	292,250	292,250
Issued and paid-up share capital		
584,500,000 ordinary shares of Baht 0.50 each	292,250	292,250
Premium on ordinary shares	776,416	776,416
Retained earnings		
Appropriated		
Legal reserve	20,351	20,351
Unappropriated	154,266	125,659
TOTAL SHAREHOLDERS' EQUITY	1,243,283	1,214,676
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	1,491,665	1,457,342

HARN ENGINEERING SOLUTIONS PUBLIC COMPANY LIMITED STATEMENT OF COMPREHENSIVE INCOME FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

	Thousand	l Baht
Note	2018	2017
Revenues		
Revenues from sales	280,648	269,366
Revenue from rendering of services	30,011	23,436
Other income	3,701	5,033
Total revenues	314,360	297,835
Expenses		
Cost of sales	190,650	192,274
Cost of rendering of services	29,606	20,293
Selling expenses	24,718	22,563
Administrative expenses	33,758	31,677
Total expenses	278,732	266,807
Profit before income tax expenses	35,628	31,028
Income tax expenses	7,021	4,923
Profit for the period	28,607	26,105
Other comprehensive income for the period	-	-
Total comprehensive income for the period	28,607	26,105
Earnings per share 15		
Basic earnings per share (Baht per share)	0.05	0.04
Weighted average number of ordinary shares (thousand shares)	584,500	584,500

"<u>REVIEWED</u>"

HARN ENGINEERING SOLUTIONS PUBLIC COMPANY LIMITED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

	_	Thousand Baht				
	_	Issued and	Premium	Retained	l earnings	Total
		paid-up	on	Appropriated	Unappropriated	shareholders'
	Note	share capital	ordinary shares	legal reserve		equity
Beginning balance as at January 1, 2017	_	292,250	776,416	13,867	55,106	1,137,639
Total comprehensive income for the period	_	-	-	-	26,105	26,105
Ending balance as at March 31, 2017	-	292,250	776,416	13,867	81,211	1,163,744
Beginning balance as at January 1, 2018		292,250	776,416	20,351	125,659	1,214,676
Total comprehensive income for the period	_	-	-	-	28,607	28,607
Ending balance as at March 31, 2018	=	292,250	776,416	20,351	154,266	1,243,283

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HARN ENGINEERING SOLUTIONS PUBLIC COMPANY LIMITED STATEMENT OF CASH FLOWS

FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

20182017Cash flows from operating activities28,60726,105Adjustment to reconcile profit (loss) for the period to net cash provided by (used in) operating activities :949(792)Depreciation and amortization4,0033,899Amortization of customer relationship3,6743,674Loss on devaluation of inventories1,8381,459(Gain) loss on disposals of fixed assets283-Unrealized (gain) loss on exchange rate477(1,465)(Gain) loss on disposals of investment(52)(1,170)Unrealized (gain) loss on revaluation of temporary investments(793)813Interest income(3)(5)Employee's benefit expenses443413Income tax expense7,0214,923Profit from operating before changes in operating assets and liabilities46,44737,854(Increase) decrease in operating assets(10,580)26,592Finance lease receivables2,6901,455Unbilled receivables2,6901,455Unbilled receivables23,625(25,872)Other current assets(1,043)(790)Increase (decrease) in operating liabilities84227,765Short-term provisions51-Other current liabilities867(33)Employee's benefit obligations-(1,901)Other non-current liabilities1,0946877Cash received (paid) from operating66,91863,099Income tax paid(1,245) <t< th=""><th></th><th colspan="2">Baht</th></t<>		Baht	
Profit for the period28,60726,105Adjustment to reconcile profit (loss) for the period to net cash provided by (used in) operating activities :949(792)Depreciation and amortization4,0033,899Amortization of customer relationship3,6743,674Loss on devaluation of inventories1,8381,459(Gain) loss on disposals of fixed assets283-Unrealized (gain) loss on exchange rate477(1,465)(Gain) loss on revaluation of temporary investments(793)813Interest income(3)(5)Employee's benefit expenses443413Income tax expense7,0214,923Profit from operating before changes in operating assets and liabilities46,44737,854(Increase) decrease in operating assets(10,580)26,592Finance lease receivables2,6901,455Unbilled receivables2,6901,455Unbilled receivables(1,043)(790)Increase (decrease) in operating liabilities1-Trade and other receivables(1,043)(790)Increase (decrease) in operating liabilities51-Trade and other payables84227,765Short-term provisions51-Other current liabilities66,91863,099Income tax paid(1,345)(538)	—	2018	2017
Adjustment to reconcile profit (loss) for the period to net cash provided by (used in) operating activities : Allowance for doubtful account (reversal)949(792)Depreciation and amortization4,0033,899Amortization of customer relationship3,6743,674Loss on devaluation of inventories1,8381,459(Gain) loss on disposals of fixed assets283-Unrealized (gain) loss on exchange rate477(1,465)(Gain) loss on disposals of investment(52)(1,170)Unrealized (gain) loss on revaluation of temporary investments(793)813Interest income(3)(5)Employee's benefit expenses443413Income tax expense7,0214,923Profit from operating before changes in operating assets and liabilities46,44737,854(Increase) decrease in operating assets(10,580)26,592Finance lease receivables2,6901,455Unbilled receivables4,337(2,868)Inventories(23,625(25,872)Other current assets(1,043)(790)Increase (decrease) in operating liabilities51-Trade and other payables84227,765Short-term provisions51-Other current liabilities66,91863,099Income tax paid(1,345)(538)	Cash flows from operating activities		
provided by (used in) operating activities :Allowance for doubtful account (reversal)949(792)Depreciation and amortization4,0033,899Amortization of customer relationship3,6743,674Loss on devaluation of inventories1,8381,459(Gain) loss on disposals of fixed assets283-Unrealized (gain) loss on exchange rate477(1,465)(Gain) loss on disposals of investment(52)(1,170)Unrealized (gain) loss on revaluation of temporary investments(793)813Interest income(3)(5)Employee's benefit expenses443413Income tax expense7,0214,923Profit from operating before changes in operating assets and liabilities46,44737,854(Increase) decrease in operating assets(10,580)26,592Finance lease receivables2,6901,455Unbilled receivables23,625(25,872)Other current assets(1,412)210Other current assets(1,412)210Other current assets51-Other current liabilities867(33)Employee's benefit obligations51-Other current liabilities867(33)Employee's benefit obligations-(1,901)Other current liabilities1,094687Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Profit for the period	28,607	26,105
Allowance for doubtful account (reversal)949(792)Depreciation and amortization4,0033,899Amortization of customer relationship3,6743,674Loss on devaluation of inventorics1,8381,459(Gain) loss on disposals of fixed assets283-Unrealized (gain) loss on exchange rate477(1,465)(Gain) loss on disposals of investment(52)(1,170)Unrealized (gain) loss on revaluation of temporary investments(793)813Interest income(3)(5)Employee's benefit expenses443413Income tax expense7,0214,923Profit from operating before changes in operating assets and liabilities46,44737,854(Increase) decrease in operating assets(10,580)26,592Finance lease receivables2,6901,455Unbilled receivables4,337(2,868)Inventories23,625(25,872)Other current assets(1,142)210Other ron-current assets51-Other current liabilities867(33)Employee's benefit obligations51-Other current liabilities867(33)Employee's benefit obligations-(1,901)Other non-current liabilities1,094687Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Adjustment to reconcile profit (loss) for the period to net cash		
Depreciation and amortization $4,003$ $3,899$ Amortization of customer relationship $3,674$ $3,674$ Loss on devaluation of inventories $1,838$ $1,459$ (Gain) loss on disposals of fixed assets 283 -Unrealized (gain) loss on exchange rate 477 $(1,465)$ (Gain) loss on disposals of investment (52) $(1,170)$ Unrealized (gain) loss on revaluation of temporary investments (793) 813 Interest income (3) (5) Employee's benefit expenses 443 413 Income tax expense $7,021$ $4,923$ Profit from operating before changes in operating assets and liabilities $46,447$ $37,854$ (Increase) decrease in operating assets $(10,580)$ $26,592$ Finance lease receivables $2,690$ $1,455$ Unbilled receivables $2,690$ $1,455$ Unbilled receivables $(1,412)$ 210 Other current assets $(1,043)$ (790) Increase (decrease) in operating liabilities 842 $27,765$ Short-term provisions 51 -Other current liabilities 867 (33) Employee's benefit obligations $ (1,901)$ Other non-current liabilities $1,094$ 687 Cash received (paid) from operating $66,918$ $63,099$ Income tax paid $(1,345)$ (538)	provided by (used in) operating activities :		
Amortization of customer relationship3,6743,674Loss on devaluation of inventories1,8381,459(Gain) loss on disposals of fixed assets283-Unrealized (gain) loss on exchange rate477(1,465)(Gain) loss on disposals of investment(52)(1,170)Unrealized (gain) loss on revaluation of temporary investments(793)813Interest income(3)(5)Employee's benefit expenses443413Income tax expense7,0214,923Profit from operating before changes in operating assets and liabilities46,44737,854(Increase) decrease in operating assets(10,580)26,592Finance lease receivables2,6901,455Unbilled receivables(1,043)(2,868)Inventories23,625(25,872)Other current assets(1,043)(790)Increase (decrease) in operating liabilities51Trade and other payables84227,765Short-term provisions51-Other current liabilities867(33)Employee's benefit obligations-(1,901)Other non-current liabilities1,094687Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Allowance for doubtful account (reversal)	949	(792)
Loss on devaluation of inventories1,8381,459(Gain) loss on disposals of fixed assets283-Unrealized (gain) loss on exchange rate477(1,465)(Gain) loss on disposals of investment(52)(1,170)Unrealized (gain) loss on revaluation of temporary investments(793)813Interest income(3)(5)Employce's benefit expenses443413Income tax expense7,0214,923Profit from operating before changes in operating assets and liabilities46,44737,854(Increase) decrease in operating assets(10,580)26,592Finance lease receivables2,6901,455Unbilled receivables23,625(25,872)Other current assets(1,412)210Other non-current assets(1,043)(790)Increase (decrease) in operating liabilities51-Other current liabilities84227,765Short-term provisions51-Other current liabilities867(33)Employee's benefit obligations-(1,901)Other non-current liabilities1,094687Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Depreciation and amortization	4,003	3,899
(Gain) loss on disposals of fixed assets283Unrealized (gain) loss on exchange rate477 $(1,465)$ (Gain) loss on disposals of investment(52) $(1,170)$ Unrealized (gain) loss on revaluation of temporary investments (793) 813Interest income(3)(5)Employee's benefit expenses443413Income tax expense $7,021$ $4,923$ Profit from operating before changes in operating assets and liabilities $46,447$ $37,854$ (Increase) decrease in operating assets $(10,580)$ $26,592$ Finance lease receivables $2,690$ $1,455$ Unbilled receivables $23,625$ $(22,872)$ Other current assets $(1,412)$ 210 Other non-current assets $(1,412)$ 210 Other current assets $(1,043)$ (790) Increase (decrease) in operating liabilities 51 -Other current liabilities 842 $27,765$ Short-term provisions 51 -Other current liabilities $66,918$ $63,099$ Income tax paid $1,944$ 687	Amortization of customer relationship	3,674	3,674
Unrealized (gain) loss on exchange rate 477 $(1,465)$ (Gain) loss on disposals of investment (52) $(1,170)$ Unrealized (gain) loss on revaluation of temporary investments (793) 813 Interest income (3) (5) Employee's benefit expenses 443 413 Income tax expense $7,021$ $4,923$ Profit from operating before changes in operating assets and liabilities $46,447$ $37,854$ (Increase) decrease in operating assets $(10,580)$ $26,592$ Finance lease receivables $2,690$ $1,455$ Unbilled receivables $4,337$ $(2,868)$ Inventories $23,625$ $(25,872)$ Other current assets $(1,412)$ 210 Other non-current assets $(1,412)$ 210 Other non-current assets 51 -Other current liabilities 842 $27,765$ Short-term provisions 51 -Other non-current liabilities 8667 (33) Employee's benefit obligations- $(1,901)$ Other non-current liabilities $1,094$ 687 Cash received (paid) from operating $66,918$ $63,099$ Income tax paid $(1,345)$ (538)	Loss on devaluation of inventories	1,838	1,459
(Gain) loss on disposals of investment(52)(1,170)Unrealized (gain) loss on revaluation of temporary investments(793)813Interest income(3)(5)Employee's benefit expenses443413Income tax expense7,0214,923Profit from operating before changes in operating assets and liabilities $46,447$ $37,854$ (Increase) decrease in operating assets(10,580) $26,592$ Finance lease receivables2,6901,455Unbilled receivables23,625(22,872)Other current assets(1,412)210Other non-current assets(1,043)(790)Increase (decrease) in operating liabilities 842 $27,765$ Short-term provisions51-Other current liabilities 867 (33)Employee's benefit obligations-(1,901)Other non-current liabilities1,094 687 Cash received (paid) from operating $66,918$ $63,099$ Income tax paid(1,345)(538)	(Gain) loss on disposals of fixed assets	283	-
Unrealized (gain) loss on revaluation of temporary investments(793)813Interest income(3)(5)Employee's benefit expenses443413Income tax expense7,0214,923Profit from operating before changes in operating assets and liabilities46,44737,854(Increase) decrease in operating assets(10,580)26,592Finance lease receivables2,6901,455Unbilled receivables2,6901,455Unbilled receivables4,337(2,868)Inventories23,625(25,872)Other current assets(1,043)(790)Increase (decrease) in operating liabilities1,043(790)Increase (decrease) in operating liabilities51-Other non-current assets51-Other current liabilities867(33)Employee's benefit obligations-(1,901)Other non-current liabilities1,094687Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Unrealized (gain) loss on exchange rate	477	(1,465)
Interest income(3)(5)Employee's benefit expenses443413Income tax expense $7,021$ $4,923$ Profit from operating before changes in operating assets and liabilities $46,447$ $37,854$ (Increase) decrease in operating assets $46,447$ $37,854$ (Increase) decrease in operating assets $(10,580)$ $26,592$ Finance lease receivables $2,690$ $1,455$ Unbilled receivables $4,337$ $(2,868)$ Inventories $23,625$ $(25,872)$ Other current assets $(1,412)$ 210 Other non-current assets $(1,043)$ (790) Increase (decrease) in operating liabilities 842 $27,765$ Short-term provisions 51 -Other current liabilities 867 (33) Employee's benefit obligations- $(1,901)$ Other non-current liabilities $1,094$ 687 Cash received (paid) from operating $66,918$ $63,099$ Income tax paid $(1,345)$ (538)	(Gain) loss on disposals of investment	(52)	(1,170)
Employee's benefit expenses443413Income tax expense7,0214,923Profit from operating before changes in operating assets and liabilities46,44737,854(Increase) decrease in operating assets(10,580)26,592Finance lease receivables2,6901,455Unbilled receivables4,337(2,868)Inventories23,625(25,872)Other current assets(1,412)210Other non-current assets(1,043)(790)Increase (decrease) in operating liabilities84227,765Short-term provisions51-Other current liabilities867(33)Employee's benefit obligations-(1,901)Other non-current liabilities1,094687Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Unrealized (gain) loss on revaluation of temporary investments	(793)	813
Income tax expense7,0214,923Profit from operating before changes in operating assets and liabilities46,44737,854(Increase) decrease in operating assets(10,580)26,592Trade and other receivables(10,580)26,592Finance lease receivables2,6901,455Unbilled receivables4,337(2,868)Inventories23,625(25,872)Other current assets(1,412)210Other non-current assets(1,043)(790)Increase (decrease) in operating liabilities84227,765Short-term provisions51-Other current liabilities867(33)Employee's benefit obligations-(1,901)Other non-current liabilities1,094687Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Interest income	(3)	(5)
Profit from operating before changes in operating assets46,44737,854(Increase) decrease in operating assets(10,580)26,592Trade and other receivables(10,580)26,592Finance lease receivables2,6901,455Unbilled receivables4,337(2,868)Inventories23,625(25,872)Other current assets(1,412)210Other non-current assets(1,043)(790)Increase (decrease) in operating liabilities51-Trade and other payables84227,765Short-term provisions51-Other current liabilities867(33)Employee's benefit obligations-(1,901)Other non-current liabilities1,094687Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Employee's benefit expenses	443	413
(Increase) decrease in operating assetsTrade and other receivables(10,580)26,592Finance lease receivables2,6901,455Unbilled receivables4,337(2,868)Inventories23,625(25,872)Other current assets(1,412)210Other non-current assets(1,043)(790)Increase (decrease) in operating liabilities84227,765Short-term provisions51-Other current liabilities867(33)Employee's benefit obligations-(1,901)Other non-current liabilities1,094687Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Income tax expense	7,021	4,923
Trade and other receivables $(10,580)$ $26,592$ Finance lease receivables $2,690$ $1,455$ Unbilled receivables $4,337$ $(2,868)$ Inventories $23,625$ $(25,872)$ Other current assets $(1,412)$ 210 Other non-current assets $(1,043)$ (790) Increase (decrease) in operating liabilities 842 $27,765$ Short-term provisions 51 $-$ Other current liabilities 867 (33) Employee's benefit obligations $ (1,901)$ Other non-current liabilities $1,094$ 687 Cash received (paid) from operating $66,918$ $63,099$ Income tax paid $(1,345)$ (538)	Profit from operating before changes in operating assets and liabilities	46,447	37,854
Finance lease receivables $2,690$ $1,455$ Unbilled receivables $4,337$ $(2,868)$ Inventories $23,625$ $(25,872)$ Other current assets $(1,412)$ 210 Other non-current assets $(1,043)$ (790) Increase (decrease) in operating liabilities 842 $27,765$ Short-term provisions 51 $-$ Other current liabilities 867 (33) Employee's benefit obligations $ (1,901)$ Other non-current liabilities $1,094$ 687 Cash received (paid) from operating $66,918$ $63,099$ Income tax paid $(1,345)$ (538)	(Increase) decrease in operating assets		
Unbilled receivables $4,337$ $(2,868)$ Inventories $23,625$ $(25,872)$ Other current assets $(1,412)$ 210 Other non-current assets $(1,043)$ (790) Increase (decrease) in operating liabilities 842 $27,765$ Short-term provisions 51 $-$ Other current liabilities 867 (33) Employee's benefit obligations $ (1,901)$ Other non-current liabilities $1,094$ 687 Cash received (paid) from operating $66,918$ $63,099$ Income tax paid $(1,345)$ (538)	Trade and other receivables	(10,580)	26,592
Inventories $23,625$ $(25,872)$ Other current assets $(1,412)$ 210 Other non-current assets $(1,043)$ (790) Increase (decrease) in operating liabilities 842 $27,765$ Trade and other payables 842 $27,765$ Short-term provisions 51 -Other current liabilities 867 (33) Employee's benefit obligations- $(1,901)$ Other non-current liabilities $1,094$ 687 Cash received (paid) from operating $66,918$ $63,099$ Income tax paid $(1,345)$ (538)	Finance lease receivables	2,690	1,455
Other current assets(1,412)210Other non-current assets(1,043)(790)Increase (decrease) in operating liabilitiesTrade and other payables84227,765Short-term provisions51-Other current liabilities867(33)Employee's benefit obligations-(1,901)Other non-current liabilities1,094687Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Unbilled receivables	4,337	(2,868)
Other non-current assets(1,043)(790)Increase (decrease) in operating liabilitiesTrade and other payables84227,765Short-term provisions51-Other current liabilities867(33)Employee's benefit obligations-(1,901)Other non-current liabilities1,094687Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Inventories	23,625	(25,872)
Increase (decrease) in operating liabilitiesTrade and other payables842Short-term provisions51Other current liabilities867Employee's benefit obligations-Other non-current liabilities1,094Other non-current liabilities66,918Cash received (paid) from operating66,918Income tax paid(1,345)	Other current assets	(1,412)	210
Trade and other payables84227,765Short-term provisions51-Other current liabilities867(33)Employee's benefit obligations-(1,901)Other non-current liabilities1,094687Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Other non-current assets	(1,043)	(790)
Short-term provisions51Other current liabilities867Employee's benefit obligations-Other non-current liabilities1,094Other non-current liabilities66,918Cash received (paid) from operating66,918Income tax paid(1,345)	Increase (decrease) in operating liabilities		
Other current liabilities867(33)Employee's benefit obligations-(1,901)Other non-current liabilities1,094687Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Trade and other payables	842	27,765
Employee's benefit obligations-(1,901)Other non-current liabilities1,094687Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Short-term provisions	51	-
Other non-current liabilities1,094687Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Other current liabilities	867	(33)
Cash received (paid) from operating66,91863,099Income tax paid(1,345)(538)	Employee's benefit obligations	-	(1,901)
Income tax paid (1,345) (538)	Other non-current liabilities	1,094	687
	Cash received (paid) from operating	66,918	63,099
Net cash provided by (used in) operating activities65,57362,561	Income tax paid	(1,345)	(538)
	Net cash provided by (used in) operating activities	65,573	62,561

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HARN ENGINEERING SOLUTIONS PUBLIC COMPANY LIMITED STATEMENT OF CASH FLOWS (CONT.) FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

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	Baht	
	2018	2017
Cash flows from investing activities		
Cash receipts from redemption of temporary investments	45,000	149,127
Cash payments for purchase of temporary investments	(123,000)	(221,285)
Cash receipts from disposal of equipment	1,492	-
Cash payments for purchases of equipment	(1,022)	(448)
Cash payments for purchase of intangible asset	(3,588)	(672)
Interest received	3	5
Net cash provided by (used in) investing activities	(81,115)	(73,273)
Net increase (decrease) in cash and cash equivalents	(15,542)	(10,712)
Cash and cash equivalents at beginning of period	41,956	35,866
Cash and cash equivalents at end of period	26,414	25,154
Supplementaly disclosures of cash flows information :		
Non-Cash transaction		
Liabilities incurred from acquisition of fixed assets and intangible	e assets	
Liabilities incurred from acquisition of fixed assets		
and intangible assets as at January 1,	4,045	670
Inventories transferred to fixed asset	(1,033)	(107)
Add Purchases of fixed assets and intangible assets	1,908	926
Less Cash payments	(4,610)	(1,120)
Liabilities incurred from acquisition of		

Notes to the interim financial statements form an integral part of these statements

fixed assets and intangible assets as at March 31,

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HARN ENGINEERING SOLUTIONS PUBLIC COMPANY LIMITED NOTES TO THE INTERIM FINANCIAL STATEMENTS MARCH 31, 2018

1. GENERAL INFORMATION

(a) Legal status and address

The Company was registered to be a limited company on May 9, 2001.

The Company has changed its status to be public company limited for trading their shares on the Stock Exchange of Thailand on May 22, 2014.

The addresses of its registered head office are as follows:

Locate at : 19/20-22 Soi Soonvijai, Rama 9 Road, Bangkapi, Huaykwang, Bangkok 10310, Thailand.

(b) Nature of the Company's operations

The principal business is involved in wholesaling, retailing, and repairing, renting, leasing, contracting and installation services of fire protection system and fire suppression agent, trading cold storage devices, trading, repairing and renting of printing equipment.

2. BASIS FOR THE PREPARATION OF FINANCIAL STATEMENTS

2.1 Basis for the preparation of interim financial statements

These interim financial statements are prepared in accordance with Thai Accounting Standard No. 34 (revised 2017) Interim Financial Reporting, and the requirements of the Securities and Exchange Commission (SEC). The interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, they focus on new activities, events, and situations and not intended to re-emphasis on the information previously reported. The interim financial statements should therefore, be read in conjunction with the financial statements for the year ended December 31, 2017.

The interim financial statements have been prepared on a historical cost basis except where otherwise disclosed in the accounting policies.

The interim financial statements in Thai language are the official statutory financial statements of the Company. The interim financial statements in English language have been translated from the financial statements in Thai language version.

2.2 Thai Financial Reporting Standards that become effective in the current year

The Company has adopted the revised 2017 Thai Financial Reporting Standards issued by the Federation of Accounting Professions which become effective for the fiscal years beginning on or after January 1, 2018. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards. These financial reporting standards do not have any significant impact on the Company and its subsidiaries' financial statements.

3. SIGNIFICANT ACCOUNTING POLICIES

The Company prepared the interim financial statements with the same accounting policies used in the preparation of the annual financial statements for the year ended December 31, 2017.

4. RELATED PARTY TRANSACTIONS

The Company had transactions with related parties. These parties were related through common shareholders and/or directorships or close member of family. The significant transactions with related parties as included in the financial statements are determined at the prices in line occurring in the normal course of business based on the market price in general or the price as stipulated in the agreement if no market price exists.

Types of relationship of related parties were as follows:

	Country/		
Company/Person name	Nationality	Related	Relationship
Harn Engineering Co., Ltd.	Thailand	Related company	Directorships and/or common
			shareholders
Mr. Jain Charnnarong	Thai	Related person	Shareholder and close member of
			the director's family
Mrs. Sirima Iamsakulrat	Thai	Related person	Shareholder and close member of
			the director's family
Key management personnel	Thai	Related person	Authorized person and responsible
			in management

Bases of measurement for intercompany revenues and expenses

	Pricing Policy
Purchase of goods	Market price
Purchase and sale of equipment and intangible asset	Contractually agreed prices
Other income	Contractually agreed prices
Rental and service expenses	Contractually agreed prices
Compensation to management	As approved by director and / or shareholder

Significant agreements with related parties

The Company entered into office building rental agreement as follows:

	As at Ma	As at March 31, 2018		
	Lessor	Period	Rate per month (Baht)	
Office rental agreement	Mr. Jain Charnnarong	3 year	53,100	
	Harn Engineering Co., Ltd.	3 year	498,996	
Warehouse rental agreement	Mrs. Sirima Iamsakulrat	3 year	280,900	

Balances with the related parties as at March 31, 2018 and December 31, 2017 consisted of:

	Thousand Baht	
	As at March As at Decer	
	31, 2018	31, 2017
ivables		
ering Co., Ltd.	2,336	2,360

Transactions for the three-month periods ended March 31, 2018 and 2017 with related parties were summarized as follows:

	Thousand	Baht
	For the three-month	n periods ended
	March	31,
	2018	2017
Purchase of equipment		
Harn Engineering Co., Ltd.	285	-
Office rental and service expenses		
Harn Engineering Co., Ltd.	1,497	1,497
Mr. Jain Charnnarong	159	159
	1,656	1,656
Warehouse rental expenses		
Mrs. Sirima Iamsakulrat	843	843
Directors remuneration		
Directors	1,055	100
Management benefit expenses		
Shot-term employee's benefits	2,649	3,080
Post-employment benefits	106	132
	3,810	3,312

5. TEMPORARY INVESTMENTS

Temporary investments were consisted of:

		Thousand Baht	
	As at March 31, 2018		
	Cost value As at March 31, 2018	Unrealized gain (loss) on revaluation of investments	Fair value As at March 31, 2018
Trading securities			
- Investment units	275,357	2,608	277,965
- Investments in listed securities	6	-	6
Less Allowance for diminution in value of investment	(6)		(6)
Total	275,357	2,608	277,965

		Thousand Baht	
	As at December 31, 2017		7
	Cost value As at December 31, 2017	Unrealized gain (loss) on revaluation of investments	Fair value As at December 31, 2017
Trading securities			
- Investment units	197,304	1,815	199,119
- Investments in listed securities	6	-	6
Less Allowance for diminution in value of investment	(6)	-	(6)
Total	197,304	1,815	199,119

6. TRADE AND OTHER RECEIVABLES

Trade and other receivables were consisted of:

	Thousand Baht	
	As at March As at Dece	
	31, 2018	31, 2017
Trade receivable		
Trade receivables - other companies	267,176	262,887
Less Allowance for doubtful accounts	(5,239)	(4,290)
Net	261,937	258,597
Other receivables		
Other receivables - related parties	2,336	2,360
Other receivables - other companies	1,170	225
Accrued retentions	10,478	9,150
Deposit of inventories	2,337	1,452
Prepaid expenses	5,464	2,863
Accrued income	750	194
Total other receivables	22,535	16,244
Total trade and other receivables	284,472	274,841

Trade receivables are classified by aging as follows:

Thousa	Thousand Baht	
As at March 31, 2018	As at December 31, 2017	
196,248	184,348	
62,336	69,660	
4,448	4,120	
319	1,065	
3,825	3,694	
267,176	262,887	
(5,239)	(4,290)	
261,937	258,597	
	As at March 31, 2018 196,248 62,336 4,448 319 3,825 267,176 (5,239)	

7. FINANCE LEASE RECEIVABLES

Finance lease receivables were consisted of:

	Thousand Baht	
	As at March As at Decer	
	31, 2018	31, 2017
Finance lease receivables - printing devices	16,566	19,256
Less Current portion	(7,420)	(8,783)
Long-term finance lease receivables	9,146	10,473

The minimum lease payments and present value of minimum lease payments which receivable will be paid under the financial lease agreements as at March 31, 2018 and December 31, 2017, are as follows:

	Thousand Baht			
	As at Marc	As at March 31, 2018		nber 31, 2017
	Minimum lease payments	Present value of minimum lease payments	Minimum lease payments	Present value of minimum lease payments
		lease payments		lease payments
Collection period				
Within 1 year	10,816	7,420	12,280	8,783
Over 1 year but less than 5 years	12,926	9,146	14,852	10,473
	23,742	16,566	27,132	19,256
Less Deferred interest	(7,176)		(7,876)	-
	16,566	16,566	19,256	19,256

8. INVENTORIES

Inventories were consisted of :

Thousand Baht		
As at March As at December		
31, 2018	31, 2017	
220,379	242,933	
59,647	61,746	
280,026	304,679	
(15,251)	(13,413)	
264,775	291,266	
	As at March 31, 2018 220,379 59,647 280,026 (15,251)	

Decline in value of inventory recognized as cost of goods sold for the three-month period ended March 31, 2018 was Baht 2.01 million.

9. EQUIPMENT

Changes in the equipment for the three-month period ended March 31, 2018 were summarized as follows:

	Thousand Baht
Cost	
Balance as at December 31, 2017	206,360
Acquisitions during the period	1,662
Disposals and write-off during the period	(3,196)
Transfer in / (out)	-
Balance as at March 31, 2018	204,826
Accumulated depreciation	
Balance as at December 31, 2017	(55,892)
Depreciation for the period	(2,965)
Accumulated depreciation on disposals and write-off	1,417
Transfer in / (out)	-
Balance as at March 31, 2018	(57,440)
Net book value	
Balance as at December 31, 2017	150,468
Balance as at March 31, 2018	147,386

As at March 31, 2018 and December 31, 2017, the Company had equipment which were fully depreciated but still in use with the cost price of Baht 35.88 million and Baht 24.30 million, respectively.

10. GOODWILL

On November 29, 2016, two subsidiaries were transferred their entire business into the Company by issuing capital increase shares for Baht 675.36 million to exchange for the identifiable net assets of both companies for Baht 340.69 million, resulting in a goodwill of Baht 334.67 million.

11. CUSTOMER RELATIONSHIP

Changes in customer relationship for the three-month period ended March 31, 2018 were summarized as follows:

	Thousand Baht
<u>At cost</u>	
Balance as at December 31, 2017	104,308
Acquisitions during the period	-
Disposals and write-off during the period	-
Balance as at March 31, 2018	104,308
Accumulated amortization	
Balance as at December 31, 2017	(16,226)
Amortization for the period	(3,674)
Accumulated amortization on disposals and write-off	
Balance as at March 31, 2018	(19,900)
Net book value	
Balance as at December 31, 2017	88,082
Balance as at March 31, 2018	84,408

12. INTANGIBLE ASSETS

Changes in intangible assets for the three-month period ended March 31, 2018 were summarized as follows:

	Thousand Baht
<u>At cost</u>	
Balance as at December 31, 2017	36,733
Acquisitions during the period	246
Disposals and write-off during the period	
Balance as at March 31, 2018	36,979
Accumulated amortization	
Balance as at December 31, 2017	(9,432)
Amortization for the period	(1,038)
Accumulated amortization on disposals and write-off	
Balance as at March 31, 2018	(10,470)
Net book value	
Balance as at December 31, 2017	27,301
Balance as at March 31, 2018	26,509

As at March 31, 2018 and December 31, 2017, the Company had intangible assets, which were fully amortized but still in use with the cost price of Baht 2.02 million and Baht 1.01 million, respectively.

13. TRADE AND OTHER PAYABLES

Trade and other payables were consisted of :

Thousand Baht	
As at March As at Decer	
31, 2018	31, 2017
114,524	109,507
4,833	7,635
15,237	15,725
4,393	17,039
21,260	13,668
6,816	6,555
4,997	4,346
57,536	64,968
172,060	174,475
	31, 2018 114,524 4,833 15,237 4,393 21,260 6,816 4,997 57,536

14. OPERATING SEGMENT

Segment information is presented in respect of the business segments. The primary format in segment information report is based on the management and internal reporting structure.

The Company comprises the following main business segments:

Segment 1	Fire Protection Products and Project
Segment 2	Sanitary and Air-Conditioning System
Segment 3	Refrigeration System
Segment 4	Digital Printing System

For the three-month periods ended March 31, 2018 and 2017, there was no revenue from sales with a single external customers contributed 10% or more to the total revenue.

The Company has revenues from service with external customers over 10% of total revenue from service.

For the three-month periods ended March 31, 2018 and 2017, the Company has revenue from service with 1 major customer and 5 major customers in amount of Baht 10.20 million and Baht 9.00 million, respectively.

Operating segment by business in the statement of comprehensive income for the three-month periods ended March 31, 2018 and 2017 were as follows:

	Thousand Baht									
	For the three-month period ended March 31,									
			2018				2017			
	Segment 1	Segment 2	Segment 3	Segment 4	Total	Segment 1	Segment 2	Segment 3	Segment 4	Total
Revenue from sale of goods	110,506	21,891	76,482	71,769	280,648	119,204	21,362	65,518	63,282	269,366
Revenue from rendering of services	23,414	-	-	6,597	30,011	16,552	-	25	6,859	23,436
Cost of sale of goods	(79,545)	(16,477)	(51,608)	(43,020)	(190,650)	(89,964)	(15,827)	(47,795)	(38,688)	(192,274)
Cost of rendering of services	(20,039)	-	-	(9,567)	(29,606)	(13,137)	-	(107)	(7,049)	(20,293)
Gross profit	34,336	5,414	24,874	25,779	90,403	32,655	5,535	17,641	24,404	80,235
Other income	-	-	-	-	3,701	-	-	-	-	5,033
Selling expenses	-	-	-	-	(24,718)	-	-	-	-	(22,563)
Administrative expenses	-	-	-	-	(33,758)	-	-	-	-	(31,677)
Finance cost		-			-		-	-		-
Profit before income tax expense	-	-	-	-	35,628	-	-	-	-	31,028
Income tax expense		-			(7,021)		-	-		(4,923)
Profit for the periods	-	-	-	-	28,607	-	-	-	-	26,105
Other comprehensive income		-	-		-		-	-		-
Total comprehensive income for the periods	-		-	-	28,607	-	-		-	26,105

Operating segment by business in the statement of financial position as at March 31, 2018 and December 31, 2017 were as follows:

	Financial statements (Thousand Baht)									
	As at March 31, 2018				As at December 31, 2017					
	Segment 1	Segment 2	Segment 3	Segment 4	Total	Segment 1	Segment 2	Segment 3	Segment 4	Total
Assets for reportable segments										
Trade receivables - other companies	118,723	29,564	71,137	47,752	267,176	118,278	19,085	70,717	54,807	262,887
Inventories	135,568	6,645	73,686	48,876	264,775	136,777	9,088	87,324	58,077	291,266
Goodwill	-	-	200,066	134,606	334,672	-	-	200,066	134,606	334,672
Customer relationship	-	-	60,970	23,438	84,408	-	-	63,624	24,458	88,082
Assets under common use										
- Equipment	-	-	-	-	147,386	-	-	-	-	150,468
- Intangible assets	-	-	-	-	26,509	-	-	-	-	27,301
- Others				-	366,739	-	-	-		302,666
Total assets for reportable segments	254,291	36,209	405,859	254,672	1,491,665	255,055	28,173	421,731	271,948	1,457,342
Total liabilities for reportable segments					248,382		-	-	-	242,666

15. BASIC EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the profit for the periods by the weighted average number of ordinary shares in issue during the periods.

	For the three-month periods ended		
	March 31,		
	2018	2017	
Profit for the periods (Thousand Baht)	28,607	26,105	
Weighted average number of ordinary shares (Thousand Shares)	584,500	584,500	
Basic earnings per share (Baht per share)	0.05	0.04	

16. COMMITMENTS AND CONTINGENT LIABILITIES

As at March 31, 2018 and December 31, 2017, the Company had commitments and contingent liabilities as follows:

- 16.1 As at March 31, 2018 and December 31, 2017, the Company has letters of guarantee issued by banks for goods and work under system installation service agreement in the amount of Baht 18.53 million and Baht 18.78 million, respectively.
- 16.2 The credit facilities with financial institutions as at March 31, 2018 and December 31, 2017 consisted of:

	Facilities (Million Baht)	Referred interest	rate (% per annum)		
Type of credit	As at March 31, 2018	As at December 31, 2017	As at March 31, 2018	As at December 31, 2017		
Bank overdrafts	11.00	11.00	MOR	MOR		
			Fixed deposit	Fixed deposit		
Letter of credit/trust receipt	160.00	160.00	MLR-1,MMR	MLR-1,MMR		
Letter of guarantee	24.47	24.47	1.65 - 2%	1.65 - 2%		
Forward exchange contracts	562.39	562.39				
Promissory notes	5.00	5.00	MLR	MLR		
Total	762.86	762.86				
Forward foreign exchange contracts						
(Million US dollars)	3.00	3.00				

16.3 Minimum lease and service payments are as follows:

	Million Baht		
	As at March	As at December	
Payment periods	31, 2018	31, 2017	
Due not later than 1 year	13.67	13.71	
Due later than 1 year but not later than 5 years	9.24	12.65	

Rental and service expenses for the three-month period ended March 31, 2018 and 2017 are Baht 3.51 million and Baht 3.46 million, respectively.

17. FAIR VALUE MEASUREMENT

The Company uses the market approach to measure its assets and liabilities that are required to be measured at fair value by relevant TFRS, except that the cost approach or income approach is used when there is no active market or when a quoted market price is not available.

Fair value hierarchy

In applying the above-mentioned valuation techniques, the Company endeavors to use relevant observable inputs as much as possible. TFRS 13 Fair Value Measurement establishes a fair value hierarchy categorizing such inputs into three levels as follows:

Level 1 - Use of quoted market prices in an observable active market for such assets or liabilities

Level 2 - Use of other observable inputs for such assets or liabilities, whether directly or indirectly

Level 3 - Use of unobservable inputs such as estimates of future cash flows.

As at March 31, 2018 and December 31, 2017, the Company had the following financial assets and liabilities that were measured at fair value on which the fair value hierarchy is classified as follows:

	Thousand Baht					
	As at March 31, 2018					
	Level 1	Level 2	Level 3	Total		
Financial assets (liabilities) measured at fair value						
Investments in investment units	-	277,965	-	277,965		
Foreign currency forward contracts	-	(198)	-	(198)		

	Thousand Baht				
	As at December 31, 2017				
	Level 1 Level 2 Level 3 Total				
Financial assets (liabilities) measured at fair value					
Investments in investment units	-	199,119	-	199,119	
Foreign currency forward contracts	-	(514)	-	(514)	

Fair valuation techniques and inputs to Level 2 fair valuation

The fair value of investments in investment units that are not listed on the Stock Exchange of Thailand is determined by using the net asset value per unit as announced by the fund managers.

The fair value of derivatives has been determined by using a discounted future cash flow model and a valuation model technique. Most of the inputs used for the valuation are observable in the relevant market, such as spot rates of foreign currencies, forward rate of the respective currencies, and interest rate yield curves.

During the period, there were no transfers within the fair value hierarchy.

Certain financial assets and financial liabilities is measured at fair value

The following table gives information about how the fair values of these financial assets and financial liabilities are measured at fair value on fair value hierarchy as at March 31, 2018 and December 31, 2017.

		Fair va	lue (Baht)		Valuation techniques
Financial as	sets and	As at March	As at December	Fair value	and key inputs for fair
financial lia	bilities	31, 2018	31, 2017	Hierarchy	value measurement
Financial liabi	lities				
1. Foreign	currency	198,530	514,283	Level 2	Discounted cash flow
forward	contracts				The estimated future cash flows is from
					foreign currency exchange rates (from
					observable forward exchange rates at the end
					of the reporting period) and contract forward
					rates, discounted at a rate that reflects the
					credit risk of various counterparties.

18. RECLASSIFICATIONS

Certain reclassifications have been made in the statements of profit or loss and other comprehensive income for the three-month period ended March 31, 2017 to conform to the classifications used in the statements of profit or loss and other comprehensive income for the three-month period ended March 31, 2018 as follows:

		Thousand Baht				
	For the three-mon	For the three-month periods ended March 31, 2017				
	As previously	As reclassified				
	reported	(decrease)				
Selling expenses	20,178	2,385	22,563			
Administrative expenses	34,062	(2,385)	31,677			

19. EVENT AFTER THE REPORTING PERIOD

On February 23, 2018, the Company's Board of Directors No. 2/2018 passed the resolution to declare dividend at Baht 0.14 per share for 584,500,000 issued and paid up ordinary shares, in total amount of Baht 81,830,000. The dividend declaration had been approved from Annual General Shareholders' Meeting No. 1/2018 on April 27, 2018.

20. APPROVAL OF INTERIM FINANCIAL STATEMENTS

These interim financial statements were authorized for issue by the Board of Directors of the Company on May 10, 2018.