



HARN Engineering Solutions Pcl.

Q3/2018 Opportunity Day : November 29, 2018

The Opportunity Day, Q3/2018 where Harn Engineering Solutions Public Company Limited announced business performance and directions. Led by Mr. Wirat Sukchai, Chief Executive Officer, Mr. Sukit Litikorn, Director of Engineering Support and Mr. Wisit Vachilarpbaitoon, Chief Finance Officer on 28 November 2018 at Room 603, Stock Exchange of Thailand.

Revenue structure of Harn Engineering Solutions Public Company Limited as of 28 September 2018, the company has a total revenue of 1,021.34 million Baht. Portion of business were from fireengineeringsolutions up to 42.22%, digitalprinting business at 25.94%, while coolingsolution was at 24.92%, and airconditioningandsanitary business was at 6.22%, others at 0.70%

Eastern Economic Corridor Development (EEC) resulting in an increase in business opportunity including new biddings which is a foresee expansion in the near future. In 2018, the company focuses on creating innovative products within the organisation as well as to develop products and services. Starting with Condensing Unit #iCDU that brought Industrial Internet of Thing : IIoT to adapt and add values to products and services. It adds competitive advantage to the product and answer needs of customers in Digital Era. Also, it helps in expansion to new markets such as air conditioning at industrial level and international markets.