

HARN Engineering Solutions Pcl.

Q3/2019 Opportunity Day: November 27, 2019

HARN turnover has sustained at the same growth. HARN announced the accomplishment of "3D Med – advanced 3D printer that can create replica model of organs to aid in effective medical and treatment plans. The excellency of the business is proven by the CG Score guarantee of good corporate governance for registered company in 2019 as "5 Star (Excellent)" which reflected good management, effectiveness, transparent management, and care of all stakeholders.

Mr. Wirat Sukchai, Chief Executive Officer of Harn Engineering Solutions (Public) Company Limited announced that accumulate income from 3 quarters of 2019 were 1,019.53 million Baht where the company had income from sales and solutions in the third quarter at 323.4 million Baht, Net Profit of 36.3 million Baht. The business proportion structure accumulated for 9 months in 4 main business units were Fire extinguishing business and installing fire alarm system at 45.55%, followed by Digital Printing at 28.01%, Cooling Business at 18.00%, the rest 6.37% were from Air Conditioning and Sanitation, Others 2.08%

Strategy and business direction of HARN after the first quarter of the launch of Teleprint and expansion to Vietnam from the Digital Printing Business and the debut of TeleChill from the Cooling Business. In the third quarter, 3D Med of HARN received the evaluation of service in printing the organ replicas by the advanced 3D printer that aid medical treatment plans from leading hospital and medical as Excellent (4.49 out of 5.00). HARN was funded in "3D Med" replica of organs by advanced 3D printer that aid medical treatment plans from National Innovation Agency (Public Organization) in terms of adaptation of the technology into funds in 2018.